

Message Text

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ACTION EUR-12

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----- 037462

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FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 5681

INFO USDOC

AMEMBASSY BUCHAREST

AMEMBASSY HELSINKI

AMEMBASSY VIENNA

AMEMBASSY PRAGUE

UNCLAS MOSCOW 19007

E. O. 11652: N/A

TAGS: BEXP, UR

SUBJ: WATER POLLUTION TECHNICAL SALES SEMINAR

USDOC FOR DEPASSTSEC GALLER, BEWT/TPD AND BIC/OIM/SAD (CROSLEY)

HELSINKI FOR HOLBROOK

VIENNA FOR EWTC

REF: MOSCOW 18587

1. COMM OFF SPOKE WITH KUVSHINNIKOV OF HYDROMET DEC 26 RE FEBRUARY SEMINAR AND LACK OF SOVIET RESPONSE TO OUR PROPOSALS. KUVSHINNIKOV EXPRESSED SOME SURPRISE AT UNQUALIFIED REFERENCE TO FEBRUARY DATES, EXPLAINING THAT IN CONVERSATION WITH DR. GALLER DURING LATTER'S VISIT TO MOSCOW GALLER HAD EXPRESSED INTEREST IN POSTPONING SEMINAR. COMM OFF REMINDED KUVSHINNIKOV THAT IN GALLER-KAZAKOV MEETING AT COMMERCIAL OFFICE DEC 13 -- WHICH APPARENTLY FOLLOWED GALLER-KUVSHINNIKOV TALK -- NO MENTION WAS MADE OF POSTPONEMENT AND THAT U.S. SIDE HAD PUSHED FOR IMMEDIATE SOVIET SUGGESTIONS ON THEMES AND COMPANIES.

2. KUVSHINNIKOV REPLIED THAT IF U.S. STILL PROPOSING FEBRUARY 10-14 PERIOD, THIS ACCEPTABLE TO SOVIETS, AND HE PROMISED TO

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SPEAK SAME DAY WITH HYDROMET DIRECTOR, DR. IZRAEL TO GET

OFFICIAL REACTION BACK TO US. KUVSHINNIKOV COMMENTED THAT PROPOSED THEMES WERE ACCEPTABLE TO SOVIETS.

3. IN LIGHT OF A) KUVSHINNIKOV'S ASSUMPTION THAT GALLER WISHED TO POSTPONE SEMINAR; B) CONTINUING FAILURE BY HYDROMET TO PROVIDE SUGGESTIONS OR, UNTIL NOW, CONFIRM ACCEPTABILITY OF PROPOSED THEMES; AND C) FAST-APPROACHING DATE BY WHICH ENTIRE PRINTING PACKAGE MUST BE PREPARED, EMBASSY BELIEVES USDOC/BEWT AND GALLER MUST MAKE FINAL DECISION NOW ON TIMING OF SEMINAR.

4. IN ORDER TO HAVE INVITATIONS/PROGRAM BROCHURE PACKAGE PRINTED IN HELSINKI AND RETURNED MOSCOW BY JANUARY 24--WHICH GIVES ABSOLUTE MINIMUM WORKING TIME FOR DISTRIBUTION AND FOLLOW-UP -- WE MUST RECEIVE FROM USDOC NO LATER THAN JANUARY 3 A FINAL LIST OF COMPANIES, SEMINAR SUBJECTS, AND INDIVIDUAL PARTICIPANTS. (THIS INFO SHOULD ALSO BE SENT HELSINKI FOR HOLBROOK.) VISA REQUIREMENTS ALSO DICTATE ABOVE CUT-OFF DATE.

5. EMBASSY REALIZES THAT PREPARATIONS AND COMMITMENTS MADE AT OTHER POSTS, AS WELL AS TRAVEL PLANS WHICH MAY HAVE BEEN INITIATED BY PARTICIPATING FIRMS, MAY ARGUE FOR KEEPING SEMINAR IN FEBRUARY TIME SLOT, AND WE ARE NOT OPPOSED TO STICKING WITH THESE DATES. HOWEVER, IF WE ARE TO HAVE SUCCESSFUL PROGRAM, TIME HAS COME TO PROCEED WITH SEMINAR PLANS WITHOUT WAITING FOR ANY SOVIET SUGGESTIONS FOR REVISIONS OR ADDITIONS. IF, ON THE OTHER HAND, USDOC DECIDES TO POSTPONE SEMINAR, EMBASSY ASSUMES USDOC WILL CONSIDER COMMERCIAL OFFICE EXHIBIT SCHEDULE (MOSCOW 18605) IN SETTING NEW DATES.
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